

Message Text

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PAGE 01 BOMBAY 02702 211455Z

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ACTION COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 /018 W

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R 210902Z OCT 75

FM AMCONSUL BOMBAY

TO SECSTATE WASHDC 5823

INFO AMEMBASSY NEW DELHI

AMCONSUL CALCUTTA

AMCONSUL MADRAS

UNCLAS BOMBAY 2702

FOR COMMERCE

E. O. 11652: N/A

TAGS: BEXP, IN

SUBJ: GOI OWNED FIRM SEEKS PARTICIPANT TO MANUFACTURE
SYNTHETIC TURBINE OIL

REF: CERP SECTION D, 10 FAM 948

1. MR. E. DE CRUZ, MANAGER - AVIATION & MARINE SALES,
HINDUSTAN PETROLEUM CORPORATION LIMITED (HPCL), PETROLEUM
HOUSE, 17 J. TATA ROAD, BOMBAY 400 020, TELEX: 011-2414
BOMBAY, HAS EVINCE INTEREST IN AMERICAN TECHNICAL
KNOW-HOW FOR PRODUCING SYNTHETIC TURBINE OIL FOR JET
ENGINE LUBRICATION.

2. ESSO EASTERN INC. OF HOUSTON, TEXAS, HOLDS 25 PERCENT
EQUITY IN HPCL (REMAINING HELD BY GOI), WHICH IS ENGAGED IN
LARGE SCALE PRODUCTION AND MARKETING OF PETROLEUM LOCALLY.
ACCORDING TO MR. DE CRUZ, SYNTHETIC TURBINE OIL SO FAR NOT
BEING MADE IN INDIA. PROPOSED PROJECT ENVISAGES UTILIZATION
OF LOCAL RAW MATERIALS SUCH AS CASTOR AND COCONUT OIL AS
FAR AS POSSIBLE. HPCL INTERESTED IN TECHNICAL LICENSING
PROPOSALS' WITH OR WITHOUT FINANCIAL PARTICIPATION AND
WILLING TO CONSIDER ANY PROPOSITION POTENTIAL US
COLLABORATORS MAY OFFER.

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3. GOI LIKELY TO ACCORD FAVORABLE CONSIDERATION TO THE

PROPOSAL SINCE IT INVOLVES INDIGENOUS MANUFACTURE OF AN
ADVANCED PRODUCT WITH USE IN DEFENCE INDUSTRY AS WELL AS
CIVIL AVIATION.

4. ACTION REQUESTED: DISSEMINATE HPCL'S INTEREST AMONG
QUALIFIED FIRMS. ALTHOUGH EXXON, WHICH HAD ORIGINAL
PATENT FOR SYNTHETIC OIL, DOES NOT APPEAR INTERASTED,
DE CRUZ SAID THAT ABOUT TEN OTHER US FIRMS HAVE THIS
TECHNOLOGY. POST WOULD APPRECIATE RECEIVING A LISTING OF
FIRMS EVINCING INTEREST IN THE PROPOSAL. US FIRMS MAY
ALSO CONTACT MR. DE CRUZ VIA TELEX 011-2414 BOMBAY.
MCCASKILL

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 21 OCT 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975BOMBAY02702
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750365-0881
From: BOMBAY
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19751034/aaaabeea.tel
Line Count: 73
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: ElyME
Review Comment: n/a
Review Content Flags:
Review Date: 08 OCT 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <08 OCT 2003 by MaustMC>; APPROVED <18 FEB 2004 by ElyME>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: GOI OWNED FIRM SEEKS PARTICIPANT TO MANUFACTURE SYNTHETIC TURBINE OIL
TAGS: BEXP, IN
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006